

Favorite Quotes



by Bryan Dodge

Dodge Development, Inc.
423 W Wheatland Rd, Ste 102
Duncanville TX 75116
972-780-7459 or 800-473-1698

www.bryandodge.com

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Personal Development

- Discover a favorite reading place and visit it often.
- Don't take advice from anyone more messed up than you are!
- Don't walk past the doors you are suppose to walk through or knock on!
- Focus on the things that you can control and you'll be in control, focus on the things that you can't control and you will put yourself out of control--it's 100% YOUR choice.
- If you learn, then you grow.
- If you can't say no, you can't grow.
- Is what you're doing going to build your halo or destroy it?
- It's not important to be in balance; it's important to know where balance is
- Let past mistakes go so you can grow.
- Life is a choice. It is the hard times and the struggles in life that open the doors, so enjoy the journey.
- Life is all about experiences. Remember it is not what you have that matters, but what you have learned and enjoyed along the way.
- Life is too short not to be happy and too long not to do well.
- Life will only ask us to develop our gift as far as possible in the time we have been given.
- Life's good when you have learned the art of forgiveness.
- Never stop asking the one word in life that keeps your brain fresh-- WHY!
- Nothing changes until you change; once you change everything changes.

- Nothing new in, nothing new out. Skip a day, you skip a week; skip a week, you skip a month; then it's a habit and you'll go a whole year without exposing yourself to new knowledge.
- Plan your work and work your plan.
- Put yourself on a 'short clock,' not because you have to but because you want to.
- Take ownership of your life--only you can do that.
- Take time to take care of yourself. How can you take care of the people who are most important to you if you don't take care of you
- People don't shoot at people who are down; they only shoot at people who are making a difference. Be thankful they are shooting; the other option sucks.
- Take your weaknesses and make them into gifts.
- The choices a person makes based on their focus in life matters a lot to the overall outcome of ones' ability to have a Good Life.
- The Good Life is all about building a better life, not a perfect one, or even an easy one.
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- The harder you choose to be on yourself when no one is watching, the easier life will be on you. The easier you choose to be on yourself when nobody is watching, the harder life will be on you.
- What I like about golf is that the boxes on the score card are too small to write in excuses.
- Give yourself a small box when it comes to making excuses about why you can't have the good life. Then you will have more room for the opportunities to find you.

- When it comes to potential, the longer you leave it untouched, the more it decreases. Unused potential wastes away. If you want your potential to increase, you must tap into it.
- Those that spend money towards education will grow.
- Take the money you waste and “waste” it on yourself; then your life will not be wasted.
- When you grow, everything around you grows.
- Your mistakes are the best fertilizer for your life—share them and they will help others grow!
- Believe in who you are.

Discipline

- Discipline is the bridge between goals and accomplishment. We must all suffer from one of two pains: the pain of discipline or the pain of regret.
- Nothing will happen without sacrifice.
- Show up every day.
- Show up--when you commit to being there for your spouse, your children, your employees, or your co-workers, don't let them down.
- The prizes of life are never to be had without trouble.
- When you wake up in the morning, GET UP!
- You have to get uncomfortable in order to know where your balance is.
- When you are where you are, be there.

Leadership/Management

- A true leader knows how to delegate responsibilities.
- Don't hire people to fill your need; hire people to place them to succeed.
- Don't put people in positions of your need. Your job in life is to put people in positions where they can succeed.
- If you can't change the people, then you must change the people.
- It doesn't get any better than the interview.
- Leaders know the way, go the way, and show the way!
- Those that know the 'how,' always end up working for those that know the 'why.'
- Those that focus on the “how” in life always work for those that focus on the “why.”
- Those that focus on the “how” in life are motivated; those that focus on the “why” in life are inspired.
- When put in charge, take charge!

Activity/Labor

- Don't drop and run--stay and build.
- If you can't go home from work on time, you've been over-promoted.
- Work harder on yourself than you do your job, and watch your job go back to work for you.
- Remember you don't work for your job; your job works for you. Get it right.

Desire/Inspiration

- I do not believe in motivation. If you motivate an idiot, then all you have is a motivated idiot. We need to learn to inspire people.
- Don't be motivated. Be inspired!
- Influence the people close to you to have a great life.
- Your calling in life is to help the people next to you have a better life. The catch is that you have to go first.
- One of the biggest challenges that we have in front of us today is the ability to show up for the people who are depending on us.
- That which holds our attention determines our actions.
- Bring Energy Home! You had it for others that don't really care, so make sure you have it for your family.

Knowledge/Education

- If you're reading, you're leading
- Read and let your mind expand--then read some more!
- Read to find books you can share with others.
- Readers are Leaders!
- Remember, who you are never changes, what you are never stops changing.
- Standard education will get you a job. Self education will make you a fortune.
- The brain is the greatest computer in the world, and 'why?' is the key that opens it.
- You need to read to grow.
- Always ask "Why!"

Business/Career/Marketplace

- If someone is passionate about their job, you can see it in their eyes.
- If you are going to leave your job, do it while you're on top. Anybody can leave when they suck.
- Never take credit for something you didn't do.
- Work for a company you fall in love with.
- You didn't choose this career, it chose you.

Results/Success

- Don't guarantee results. Instead, guarantee that you will give your best!
- Don't judge on the process but on the results.
- It's not always greener on the other side; they just hide the manure better.
- Nobody is shooting at the guy who is already down; they are saving their bullets for the one who is flying high.
- Stop choosing other people's success--find your own.
- Success breeds success.
- Guilt only extends the problem you are trying to change

Goals/Plans

- Goals are a responsibility, they are not an option.
- If a goal is written down it's a goal; if not, it's a wish.
- If you don't start, you won't arrive.
- If you're not setting your own goals in life, you're opening the door for others to set those goals for you.
- Know when to change your goals and learn from the experience.
- The fewer excuses you have, the more focused you will be to achieve your goals
- The most important list you can have is a 'No' List.
- You can't grow until you learn to say NO!
- Without goals, your path is unknown
- Write down your goals, laminate them and hold them near and dear to your heart. Carry them with you!
- Things that are laminated travel with you. That is why you write down and laminate your goals.

Time/Time Management

- It's not the quality of time you spend with your family, but the quantity that is important.
- Know what your time is worth.
- Know your priorities and spend the most time on them.
- Solve a problem on its time, or it will end up having to be solved on your time. Control the problem by solving it on its time.
- Sometimes you just have to go fishing.
- Stress is worrying about what you didn't do yesterday and how that will affect you, more than focusing on what you're doing today.
- Time is the greatest asset we have.
- When someone brings a problem to you, take ownership of that problem on its time.

Skills/Fundamentals

- Don't ask for fewer problems, ask for more skills.
- Don't ask for less responsibility unless you want to earn less.
- If you expect to be paid more, you have to be prepared to solve more problems in your work place. If you don't want to face more problems, then don't expect to earn more money.
- Who wants to have more problems? You should all be raising your hands if you want to do more, have more, and earn more. It is the problem solvers that do the most, have the most, and earn the most.
- You're not good enough to get that mad!
- Don't get mad unless you are disciplined enough to be good.
- It's easy to get made, it harder to be disciplined.
- Never be critical from the sidelines in life.
- Never be critical of others from the sidelines in life. You will get back what you need to make a bigger difference in life.
- It's easy to be critical from the sidelines in life. Don't take the easy way, take the right way.

Choice/Change/Decision

- Be thankful for what you have before you lose it.
- Good people appreciate what they have when they have it. Average people appreciate what they have only after they lose it.
- Grab the reigns of your life and decide where you want to go. If you don't, you might end up some place you don't want to go.
- It is my belief that the choices we make during adversity and conflict will show our true character.
- No seminar will change your life - you have to be willing to make changes.
- Perhaps the most relentless enemy of The Good Life, personal growth, and success is an unwillingness to change.
- The choices a person makes based on their focus in life matters a lot to the overall outcome of ones' ability to have a Good Life.
- The key to change for the better is to get yourself out of the way.

Fear/Doubt/Negativity/Failure

- Do not surround yourself with bad seeds; you will not benefit from the relationship. Get rid of them!
- Failure gives temptation the opportunity to destroy a good life.
- Failure uses temptation to destroy wonderful people. Failure doesn't own temptation, we all do. I have chosen to use it to build people.
- Focus not on past regrets, but on tomorrow's opportunities.
- If you can't let go of what was wrong yesterday, you can't solve today's problem.
- Understand your fear, but never surrender to it.
- We all make mistakes in life, but the biggest mistake is if we choose to focus on yesterday's mistakes and bring them into tomorrow opportunities. If we let them go, we will grow.
- What does failure hate more than failure itself? Loneliness. Misery loves company.
- When someone negative walks up to you in the office and starts shooting down your ideas, just point at them and yell 'BAD SEED, BAD SEED!' Trust me; they won't be bothering you again.

Influence/Association

- Helping others improve is the best investment in yourself.
- If they say it, they own it; if you say it, they will doubt it.
- We all have keys to open doors in other people's lives.
- We are all in sales. I sell my kids every day on the books they read, the classes they take, and the people they hang around. If you're not selling them, then someone else is.
- When you choose to show up for those around you, it helps them go up as well. I didn't say grow up, I said go up. Remember if you do, they will. If you don't, they won't.
- You make the environment, whether it's work or home.
- Your life is like the yeast in bread; without it, the people around you will never rise to the point of true beauty.

Communication/Persuasion

- Don't give presentations--communicate. That's your job.
- The key between being good and being the best is speaking from your heart and not your head.
- When our minds focus on the chaff, we don't always see the wheat. If we fail to act on the heartfelt ideas that come into our minds, we have missed important opportunities.

Family/Kids

- Bring Energy Home--it's not fair to expend everything you have at work and leave nothing for the ones you care most about.
- Don't do it for you; do it for those who depend on you!
- Never be critical from the sidelines of life.
- Spend quality time at work and quantity time at home. Your children know when they are breathing the same air as you.
- Take energy home with you each day. Don't use all of yourself up at work, save some for the ones you love best!
- Learn how to be bored and happy at the same time.

Finances/Wealth

- Learn how to be happy with what you have while you pursue all that you want.
- Once you see what you have and stop looking for all the things that you don't have, you can move towards making the difference that is truly needed in the world today.
- It doesn't matter how much you make, it only matters how much you keep and invest.

Relationships

- Always autograph a book you give someone. They know who wrote it; they need to remember who gave it to them.
- Be who you really are so the people who are looking for you can find you.
- Choose your friends before they choose you.
- Do something nice for someone, say something nice to someone, and be the best that you can be!
- If you look for bad in a relationship, you'll find it. If you look for good in a relationship, you'll find it. What you find is your choice.
- If you're not growing together, then you're growing apart.
- I'm not here for you; I'm here for the people depending on you.
- Isn't there someone you need to call today?
- Look for the good in every person.
- Never give a book as a gift without a personalized note written in the book.
- Never pretend you're in a hurry when you're not.
- One person caring about another person represents one of life's greatest gifts.
- People are put in your life for a reason--don't let them down.
- What comes to your heart, you have 48 hours to react or society will steal it from you.
- You make good friends before you need them

Purpose

- A human without purpose is like a day without the sun; you will get through it, but it will not be as bright or as clear.
- Do not live with an average mentality--LOOK for the more important things.
- Don't be lazy in a responsibility category.
- Finding your purpose will put you into your power place.
- Have faith in your own destiny.
- If your 'why' is big enough, you'll figure out the 'how.'
- It's not about yesterday; it's about tomorrow
- It is okay to get ticked off for the right reasons--if you do something about it!
- Stop asking 'how' and start asking 'why'.
- The grass always looks greener on the other side because we spend too much time looking over there instead of focusing on where we're at.
- When you are where you are, be there!
- Who looks outside dreams. Who looks inside awakens.